2W English

**About the Benefits of Management Training Program**

Concerning the benefits of the management training program, please answer the following questions. Your individual answers will remain confidential.

Name of training course (may be in acronym names, such as SHOP and BIOD):

Country:

Company name:

Name of person filling out questionnaire form (representative of organization):

Job title of person filling out questionnaire form (representative of organization):

Names of participants of the training program:

Question 1:

The management training program receives financial support from Official Development Assistance (ODA). Is there a difference in benefits by utilizing the AOTS training program compared to other cases where a training program on the same subject is provided by your own or an external agency of human resource development? Tick the following statement that applies to you (multiple answers allowed).

* + Understanding in the subject of the training program increases further.
	+ Motivation improves further.
	+ Understanding of Japan increases further.
	+ Communication ability improves further.
	+ The stability of the work force in the company improves further.
	+ Others: [ ]

Question 2:

Are you going to use what is learned from the AOTS training in your company after the participants return? Tick the following statement that applies to you.

* + Yes, I am.
	+ No, I am not.

Question 3:

(For a representative)

If you have ticked “Yes, I am” in the above Question 2, please answer the following question. When you use what is learned from the AOTS training in your company, how many managers and workers would receive the benefits of this during the year after the training? Please provide your rough estimate below.

About people

Question 4:

If you have ticked “Yes, I am” in the above Question 2, please answer the following question. When you use what is learned from the AOTS training, what benefits do you expect? Tick the following statement that applies to you (multiple answers allowed).

* + A reduced load to the environment and energy saving will be realized.
	+ Technology development and product design and development will be possible in the home country.
	+ Production capacity will expand. [About ] %
	+ Productivity will increase. [About ] %
	+ Product and service quality will improve. [About ] %
	+ Costs will be reduced. [About ] %
	+ Market will be extended.
	+ Others [ ]

Question 5:

Please provide the sales amounts of your company.

 Actual sales for the last fiscal year [ ] USD \* 1 USD = 123 JPY

 Estimated sales for this fiscal year [ ] USD \* 1 USD = 123 JPY

Question 6:

The AOTS training program costs about 6,500 USD per person to run the course. Do you think the AOTS training programs produce enough benefits to justify the expense (6,500 USD)? Tick the following statement that applies to you.

* + Yes
	+ No

Question 7:

The following question is relevant to the above Question 6. Supposing that the expense (6,500 USD) is defined as “1”, describe the benefits obtained from the AOTS training program in numerical value. Roughly assess the benefits for the next five years after the training. Tick the following statement that applies to you. A very rough estimate is fine. Your response is highly appreciated.

* + Below 1.0 => Provide a specific value [ ]
	+ 1.0 or above and below 1.5
	+ 1.5 or above and below 2.0
	+ 2.0 or above and below 2.5
	+ 2.5 or above and below 3.0
	+ 3.0 or above => Provide a specific value [ ]

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