2022 AOTS Management Training Program[THFB]

# The Program on Family Business

AOTS

**Management for Thailand** 

\*10 days Management Training

In Japan

# **Training Duration:**

7th to 16th March 2023 \*10 days



Dr. Hidekazu Sone

**Professor, Faculty of Policy Science, Shizuoka University of Art and Culture** 

### **Participants Requirement**

Number of Participation 20 ppl

Participants should be, in principle, founders, successors or its candidates of Thai family businesses.

\*Those who are not relatives by blood to the founder or management may also be accepted.

(20 years old over)

- 1. To understand the characteristics of Japanese family businesses in terms of management methods.
- 2. To understand how Japanese long-established family businesses carry out human resource development and skills transfer.
- 3. To understand the structure, systems and practices of corporate governance in Japanese family businesses.
- 4. To consider how to develop the family business in their own company over the long term and hand it over to the next generation and formulate a concrete action plan.

#### Language

#### Thai

\*Thai interpreter provided

## **Application Deadline**

Dec 22<sup>nd</sup>,2022

\*Participation fee will be partially subsidized by Japanese government. Please refer to "Program Outline" for details.



Venue: AOTS Kansai Kenshu Center (KKC)

7-5, Asaka 1-chome, Sumiyoshi-ku, Osaka, Osaka 558-0021

**ABK & AOTS Alumni Association (Thailand)** 

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**AOTS Overseas Cooperation Group** 

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<sup>\*</sup>Participation eligibility will be determined by reviewing application documents, "Pre-Training Report" and "Questionnaire on the Family Business".

#### **Program Director**



#### Course Itinerary

#### Dr. Hidekazu Sone

Professor, Faculty of Policy Science, Shizuoka University of Art and Culture

Dr. Sone has been teaching as a Professor at Faculty of Policy Science, Shizuoka University of Art and Culture since 2022 after working as an Assistant Professor at Osaka University of Economics, a Visiting Researcher at Memorial University in Canada and an Assistant Professor at the Faculty of Business Administration at Tezukayama University. Currently he is active as Executive Director of Japan Academy of Family Business, Executive Secretary of Entrepreneur Research Forum. Dr. Sone holds a PhD in Business Administration. Major publications: "Business Administration from the Ground Up" (Joint Authorship, 2013), "Family Business in Japan" (Editing and Writing, 2016), "Survival Mechanisms of Long-established Firms" (2019, winner of the Main Prize of the Small and Medium Enterprise Research Encouragement Award from the Shoko Research Institute, winner of the Family Business Society Award, winner of the Entrepreneur Research Forum Award, etc.), "Corporete Governance and Management in German Enterprises" (Joint Authorship, 2021), "Theory and History in Regional Perspective" (Joint Authorship, 2022) and so on.

	Date		Morning		Afternoon
6-Mar. (Mon.)		(Arrival in Japan)			
	7- Mar.(Tue.)	ORIENTATION/ OPENING CEREMONY		Ove -Chi Japa -Me	TURE: Prview of Family Businesses in Japan Proview of Family Businesses in Japan Proview of Family Businesses in Proview of Family Businesses in Proview of Family Businesses in Proview of Family Business of Family Businesses in Proview of Family Business development Proview of Family Business development
8	3- Mar.(Wed.)	d.) LECTURE: Skills Transfer and Family Businesses (1) -Effort for corporate survival and growth -Skills transfer mechanisms and human resource development		EXERCISE: Skills Transfer and Family Business (2) -Group discussion	
!	9- Mar.(Thu.)	COMPANY VISIT: Case Study of Skills Transfer and Family Business			
	10- Mar.(Fri.)	LECTURE: Local Traditional Industries and Family Businesses -Dominance of family businesses in local traditional industries -Industrial clusters, competition and cooperation between companies -Contribution to regional activation		COMPANY VISIT: Local Traditional Industries and Family Businesses	
1	.1- Mar. (Sat.)	Day off			
-	.2- Mar.(Sun.)	Day off			
	3- Mar.(Mon.)		Move to company visit	Cas	MPANY VISIT: e Study of Successor Development based on nagement Philosophy
1	14- Mar.(Tue.)		COMPANY VISIT: Case study of Corporate Governance in Family Businesses	Cas	MPANY VISIT: e study of Management Philosophy in nily Businesses
1	5- Mar.(Wed.)	LECTURE: Corporate Governance in Family Businesses (1) -Importance of governance in family businesses and its challenges -Corporate governance mechanisms, systems and practices in Japanese family businesses -Avoiding conflicts within companies			TURE: porate Governance in Family Businesses (2)
1	.6- Mar.(Thu.)	r.(Thu.) PRESENTATION: Final Report Presentation (1)		PRESENTATION Final Report Presentation (2)/ Closing Ceremony	
	17- Mar.(Fri.)	(Departure from Japan)			

